

**IT'S NOT
WHAT
YOU DO...**

**IT'S
THE**

TIME

WAY

PLACE

THAT

YOU

DO IT.

MAKING YOUR BUSINESS MORE PRODUCTIVE

WE'RE ALL UNDER PRESSURE TO DO MORE WITH LESS THESE DAYS. THE FACT IS LOST PRODUCTIVITY COSTS UK BUSINESSES £88BN A YEAR. ORGANISATIONS NEED TO FIND NEW WAYS TO RECOVER THAT EXTRA PRODUCTIVITY - TO REMAIN COMPETITIVE, TO ADOPT NEW PRODUCTS AND WAYS OF WORKING - AND TO GET REAL RETURN ON THEIR INVESTMENTS.

AT STELJES, WE HAVE A REPUTATION FOR PROVIDING THE TECHNOLOGY YOU NEED.

BUT OUR 25 YEARS' EXPERIENCE HAS SHOWN US THAT TECHNOLOGY IS NOT ENOUGH. WE USED THAT EXPERIENCE TO UNDERSTAND THE REAL ISSUES YOU FACE, AND PROVIDE SOLUTIONS, BACKED BY COMPREHENSIVE SUPPORT. WE CALL THEM OUR BUSINESS PRODUCTIVITY SOLUTIONS.

YOUR BUSINESS NEEDS HAVE NOT CHANGED. THE SOLUTIONS HAVE.

Business objectives have not changed much over the years. The need to stay competitive, to get the best return on investment and maximise productivity are as important now as they ever were. But the technologies that deliver those objectives have.

We looked at the things that eat into your productivity:

Processes that don't work efficiently

The delays and costly mistakes when people don't have the right training

The out-of-date workspaces that stand in the way of productivity

To combat these, we developed effective, technology based solutions.

Your business needs new answers for a changing world. Our Business Productivity solutions are your gateway to a new way of working.

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THERE HAVE BEEN SAVINGS FROM USING THE SMART BOARDS ALREADY AND WE HAVE IDENTIFIED WHERE WE CAN MAKE HUGE SAVINGS IN RESPECT OF GETTING WORK DONE QUICKER AND NOT HAVING PEOPLE TRAVEL TO MEETINGS. ”

Mark Grieve, Facilities Services Co-ordinator
Scottish Water

“

THE SMART SOLUTIONS HAVE BECOME AN INTEGRATED PART OF OUR PROCESS. ”

Brian Krause, National Manager, Integrated Building Solutions
Turner Construction

INTRODUCING BUSINESS PRODUCTIVITY

With the right technology in place, you and your team can do more with less and give your business a real competitive edge. You can work faster – your staff can dispense with the time-wasting flipcharts, and the typed-up reports. You can work smarter – eliminating unproductive meetings and travel – and collaborate intuitively. You and your team can work anywhere, from home, from another city, on another continent.

It's all about making your working environment work harder, about empowering and training your teams, harnessing unified communication and enabling real collaboration. Business Productivity solutions provide innovative technologies that will change the way you work for the better.

DELIVERING PROCESS IMPROVEMENT

Business Productivity solutions are designed to make your current working processes simpler and faster by removing the unnecessary support tasks. The technologies allow you to make the best use of your staff, facilities and technology and enhance the systems you already use and the methodologies you follow.

Freestorm™ visual collaboration solutions from SMART work with iObeya software to offer digital visual management for Lean. This allows multi-site teams to connect to the same interactive whiteboard, promotes active team participation, allows several projects to share one physical room and offers secure access control to protect information.

Freestorm solutions integrate with Microsoft® Office and support a growing list of industry-specific software packages, so you can add the natural experience of touch interfaces and digital ink to the applications you use every day. Construction, design and engineering firms, for example, can use SMART products to integrate with Autodesk Navisworks, and provide a seamless, collaborative approach to the design process.

The benefits for your business:

Improve business process performance

Accelerate execution speed

Implement best practices

Apply a customer-focused approach

Support business process automation



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ACTIVITY BASED WORKING HAS AS ITS CORE PREMISE THE BASIC ASSUMPTION THAT A WORK SETTING SHOULD NOT BE A REFLECTION OF THE CORPORATE HIERARCHY OR STATUS OF THE INDIVIDUAL, BUT SHOULD REFLECT THE TASK AT HAND.”

Source: Collabor8 White Paper, Steljes

“

MEDIATILE HAS BEEN A GREAT VEHICLE FOR US TO GET DIFFERENT MESSAGES, IMAGES AND VIDEOS TO THE SHOP FLOOR. IF ROLLS-ROYCE GROWS, THE MEDIATILE SYSTEM CAN EASILY GROW WITH US.”

Chuck Gose, Internal Communication Manager
Rolls-Royce

“

FLEXIBLE WORKING IS VITAL FOR BUSINESSES TO GROW DURING 2012. IN PARTICULAR IT HELPS BUSINESSES REDUCE COSTS, INCREASE PRODUCTIVITY AND ATTRACT AND RETAIN TALENT.”

Polycorn commissioned Redshift Research in spring 2012 to survey 400 business leaders across the UK, France, Germany and Russia

PRODUCTIVE WORKSPACES

MAKING BETTER USE OF TIME AND SPACE - IN THE OFFICE AND REMOTELY

Office real estate is one of the biggest non-staff costs and making your space more productive is essential. But it is not simply a matter of cramming in more workstations. Working patterns have changed and the real value of your people comes from sharing and creating ideas. You need breakout areas and formal meeting rooms; and you need those spaces to be as efficient as possible. You need people to work from home and on the move.

Our Business Productivity solutions let people work, access information and share ideas in new ways:

Help project teams collaborate quickly and effectively

Help impromptu meetings take place in a flexible workspace designed around the way your employees want to work

Help teams bring in specialists as they need them

Help remote workers be as much a part of the business as those based in your HQ

Meetings are more effective. Your office space becomes more productive.

CUT WASTED TIME

Employee time is valuable too. Time wasted waiting for meeting rooms, trying to book spaces, setting up the technology in the meeting room or looking for free hot-desks all cut into productivity. And how many meetings simply waste time? Decisions are not made, flip charts and dry white boards don't allow teams to collaborate effectively and notes take too long to write up and distribute.

Productive workspaces technology from Steljes helps you slash this unproductive time - helping your employees make the most of their time in, and out, of the office. Meetings are productive. Your time is used more efficiently - and your business can be more profitable.

The benefits for your business:

Wasted time becomes working time

Dead spaces become productive spaces

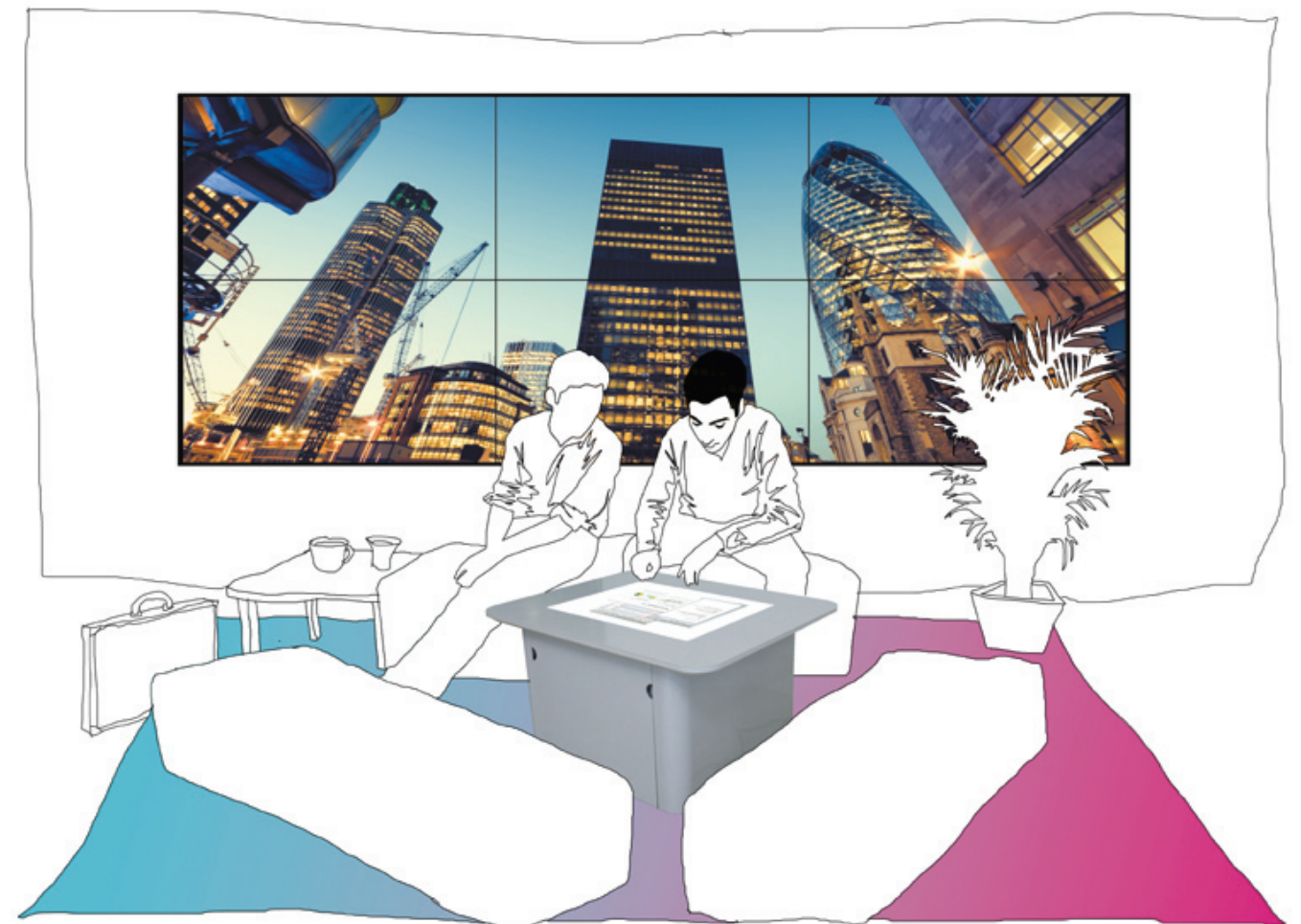
Meetings are arranged faster and are more productive

Save time and money by reducing unnecessary travel

Agile project teams can work effectively

Flexible working is easy

Reduced need for costly space





EVERYONE TOOK TO USING THE SMART BOARDS VERY QUICKLY AND EASILY. THERE HAS ALSO BEEN A SIGNIFICANT BOOST IN STAFF ENGAGEMENT, BOTH 'ON-THE-DAY', WHERE EVERYONE CAN WALK UP TO THE SMART BOARD AND CONTRIBUTE, AND AFTERWARDS WHERE THEY CAN IMMEDIATELY SEE THE TANGIBLE OUTPUT OF THEIR WORK, INSTEAD OF WAITING A WEEK OR TWO FOR SOMEONE TO WRITE UP NOTES. ”

Simon Vickers, Internal Control Manager
EDF Energy



EVERY COUNCIL LOOKS AT HOW IT CAN IMPROVE ITS SERVICES TO ITS PUBLIC AND ACHIEVE A GOOD RETURN ON INVESTMENT ON THE MONEY IT SPENDS. SMART VISUAL COLLABORATION SOLUTIONS ARE EVEN MORE RELEVANT IN THE CURRENT ECONOMIC CLIMATE AS THEY TICK ALL THE BOXES - THEY REDUCE TRAVEL AND ASSOCIATED CARBON FOOTPRINT, REDUCE COSTS AND MAKE WORKING PRACTICES MORE PRODUCTIVE. ”

Mike Hollingsworth, Space ICT Project Manager
Royal Borough of Kensington and Chelsea

GET YOUR MESSAGE TO MARKET FASTER WITH LESS COST - THROUGH A HIGH IMPACT MEDIUM

You need to get your message across fast. A successful digital signage solution is all about communicating the right message to the right audience at the right time and can deliver results, return on investment and a real competitive edge.

Business Productivity solutions can help you deliver your message to a number of points of interest making your workspaces more productive. Using digital signage in office environments engages with staff during those times when they're not focussed on a deadline or trying to cull an overfull inbox.

In retail, financial services and many other sectors, digital signage transforms promotions. It slashes the cost and time of marketing communications, whilst improving effectiveness.

Company receptions can be changed to impressive environments with digital signage transmitting the latest and best information about your organisation and making the right impression with your customers.



THE SMART BOARD IS THE BEST PIECE OF TECHNOLOGY WE HAVE EVER INVESTED IN. WE'RE LEADING THE WAY IN OUR INDUSTRY WITH THIS TECHNOLOGY. ”

Richard Baglow, Regional Director
IBSECAD

The benefits for your business:

- Improve speed to market
- Cut distribution and production costs
- Engage your audience with communications with impact
- Get your employees on message
- Generate an additional revenue stream by selling featured content on your digital signage

MAKING THE MOST OF YOUR OFFICE SPACE

An opportunity arises, and you need a team to put together a proposal to make the most of it. Your people can find an available meeting room instantly thanks to your Evoko room booking technology.

In the meeting room, AMX's Enova all-in-one presentation switcher seamlessly manages all information sources so your team can send the information they want to the relevant displays, speakers and laptops – whether they're across the table or on the other side of the globe. And it all happens in

real time, without extra programming or configuration. With AMX Modero touch panels, environmental sensors and controls, the meeting room lighting, screens, blinds and other environmental fixtures can all be controlled by the touch of a button.

The space they use has Freestorm visual collaboration solutions. The SMART Board® interactive whiteboard lets them see the documentation and files they need instantly, and share ideas with diagrams and videos.

Remote team members can join the meeting from wherever they are located and share voice and data using Bridgit® conferencing software on the SMART Board interactive whiteboards or interactive displays in their meeting rooms. Home workers can join the session using a SMART Podium™ interactive pen display, laptop, PC, Mac or iPad. Everyone can view, comment on and annotate over the content being shared in real-time and get to the answer faster.

To see the products in action visit our YouTube channel, www.youtube.com/steljeslimited4biz.

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BRINGING CISCO TELEPRESENCE SYNCH TO SMART BOARD INTERACTIVE WHITEBOARDS AND DISPLAYS ADDS A CRITICAL NEW DIMENSION TO A DISTRIBUTED COLLABORATIVE ENVIRONMENT – FACE-TO-FACE INTERACTION.”

Mike Baird, Director, TelePresence Product Management
Cisco

“

THE REDUCTION IN TRAVEL, TIME AND ASSOCIATED COSTS IS QUITE STAGGERING. AS NO ONE HAS TO TRAVEL; THE OVERALL PRODUCTIVITY OF THE TEAM IS GREATLY ENHANCED. IT'S A WIN-WIN SITUATION FOR EVERYONE.”

Alan Parkin, Programme Manager
Infrastructure Design and Delivery, O2

“

THIS SOLUTION ALLOWS US TO WORK WITH SMART TO CREATE SOLUTIONS FOR OUR MUTUAL CUSTOMERS.”

Giovanni Mezgec, General Manager
Lync, Microsoft Corporation

“

WORKERS WASTE OVER 2.5 HOURS PER WEEK DUE TO POOR COMMUNICATION.”

Source: Proudfoot Productivity Report

UNIFIED COMMUNICATIONS AND COLLABORATION



EMPOWERING YOUR TEAM TO COLLABORATE AND WORK MORE EFFECTIVELY, WHEREVER THEY ARE.

The more easily you can communicate and share ideas, the more efficient your business can be. Our unified communication and collaboration solutions provide interactive endpoints that make voice, data and video conferencing easier, more engaging and more effective, delivering truly collaborative sessions.

In the past, you might have set up a web conference and been able to share your screen with all participants, used an audio conference to speak to and listen to meeting participants or run a video conference to see meeting participants face to face. All great tools, perfect for presenting information but they struggle to support data sharing. Whether that's documents for review, spread sheets that require input from multiple stakeholders or complex design documents that need to be amended.

SMART products – in conjunction with your existing unified communications and collaboration technologies, let everyone view, share and collaborate on documents on a large format interactive display. SMART Meeting Pro software integrates with Microsoft Exchange Server, so you can access session details such as attendees and attachments. You can automate conferencing setup with Bridgit conferencing software, so participants are automatically connected and ready to share data, regardless of where they are located.

The meeting progress bar shows elapsed time and notifies you when five minutes remain. All notes and documents can be emailed to all participants with the click of a button, or if you need more time you can easily extend available resource bookings. At the end of the meeting simply close files and log off automatically, leaving the room ready for the next group.

Collaboration technologies, at last, become an effective way to share information, pose questions – and find instant answers, right across your organisation.



The benefits to your business:

Business growth by empowering remote workforces

Connects teams and enhances communication

Reduced miscommunication

Increase productivity through more effective use of time

Faster communication throughout your organisation

LINKING ALL THE INDUSTRY LEADING SOLUTIONS

SMART Meeting Pro software is compatible with industry leaders in unified communications technologies allowing you to write over any application in digital ink and use intuitive white boarding tools.

Take the power of SMART's Freestorm solutions, combine it with Microsoft® Lync™ and instantly you have connected collaboration – even over distance. The connector for Microsoft Lync brings together the unified communications platform, SMART's interactive displays and SMART Meeting Pro software offering all the familiar Microsoft Lync features, on a large user-friendly display screen.

SMART Boards work with Cisco Webex and Cisco TelePresence Synch so all parties can contribute simultaneously. The platform allows remote teams to work on the same project regardless of their location. You can share data and applications on your desktop through a SMART Board interactive whiteboard for intuitive enhanced collaboration and simplified data sharing.

To find out more about Freestorm visual collaboration solutions from SMART Technologies, go to www.smartwaystowork.co.uk.

DISTANCE COLLABORATION - REAL MEETINGS WITHOUT PHYSICAL PRESENCE

More and more people expect – and need – to work remotely, from home, on the road or from your clients offices. The challenge is to make remote workers feel less remote. Our distance collaboration solutions bring people together in the same meeting – even if they are on different continents. Touch-enabled interactive whiteboards use conferencing software to allow information to be shared. You can even use a visualiser to share real objects – almost as if they were actually in the room.

Also, for your travelling teams to use on the road or simply when moving between meetings, we have a suite of super lightweight projectors that combine with the portable pull-up Draper RoadWarrior

projection screen to give an effective, compact solution for presenting on the move.

The benefits for your business:

Cut wasted travel time and costs without compromising on human interaction

Improve communication and collaboration with colleagues, customers, partners and suppliers through data conferencing

Have all the key people at every meeting, making your business more agile

Leverage expertise across the business - wherever it's located

Enable collaboration regardless of location, even allowing complex information sharing of real-world objects, design schematics or the latest technical architectures

58%

58% of businesses say that skills gaps are holding back their growth.
Source: IoD

“

I BELIEVE THAT MY TRAINEES ARE MORE LIKELY TO REMEMBER THE CONTENT FROM THE LESSON IF THEY HAVE WRITTEN IT THEMSELVES RATHER THAN JUST BEEN TOLD IT. SINCE I STARTED USING THE SMART BOARD INTERACTIVE WHITEBOARD I HAVE DEVELOPED MORE INTERACTIVE TRAINING TECHNIQUES AND THE DIFFERENCE IN ATMOSPHERE IS DRAMATIC.”

Corporal Thorpe, Trainer
RAF Halton

“

SOME SUBJECT MATTER CAN BE VERY DRY AND UNEXCITING WHEN IT'S PRESENTED IN A TRADITIONAL WAY. THE SMART BOARD ENGAGES THE AUDIENCE AND THAT'S HALF THE BATTLE WHEN YOU'RE TRYING TO GET YOUR MESSAGE ACROSS TO STUDENTS.”

Sergeant Ross Allan, Trainer
Scottish Police College

PRODUCTIVE TRAINING

BRINGING AN EFFECTIVE LEARNING EXPERIENCE TO YOUR EMPLOYEES, WHEREVER THEY ARE - AND GET A BETTER RETURN ON YOUR PEOPLE.

Highly skilled employees are essential for your business – but quality instructor-led training is expensive. Good instructors are scarce, and it can be impossible to bring your employees together for training sessions. How can you give your key people access to the training they need, wherever they are - with minimum disruption to their productive working time?

With our Productive Training solutions you can train anyone, anywhere. Employees can attend top quality, compelling training remotely, and interact as effectively as if they were in the same room as the instructor. Sessions can be recorded. Progress can be assessed and logged. Building and updating skills is simple, and cost effective.

It means you have an effective way to transform the skill base – increasing revenues and making your business more competitive.

The benefits for your business:

Better training impact and knowledge retention, better performing people

Reduced travel time and cost

Engaging training for staff based remotely

Better attendance at training

Involve subject matter experts in the training session, regardless of location

Improved staff retention and lower recruitment costs

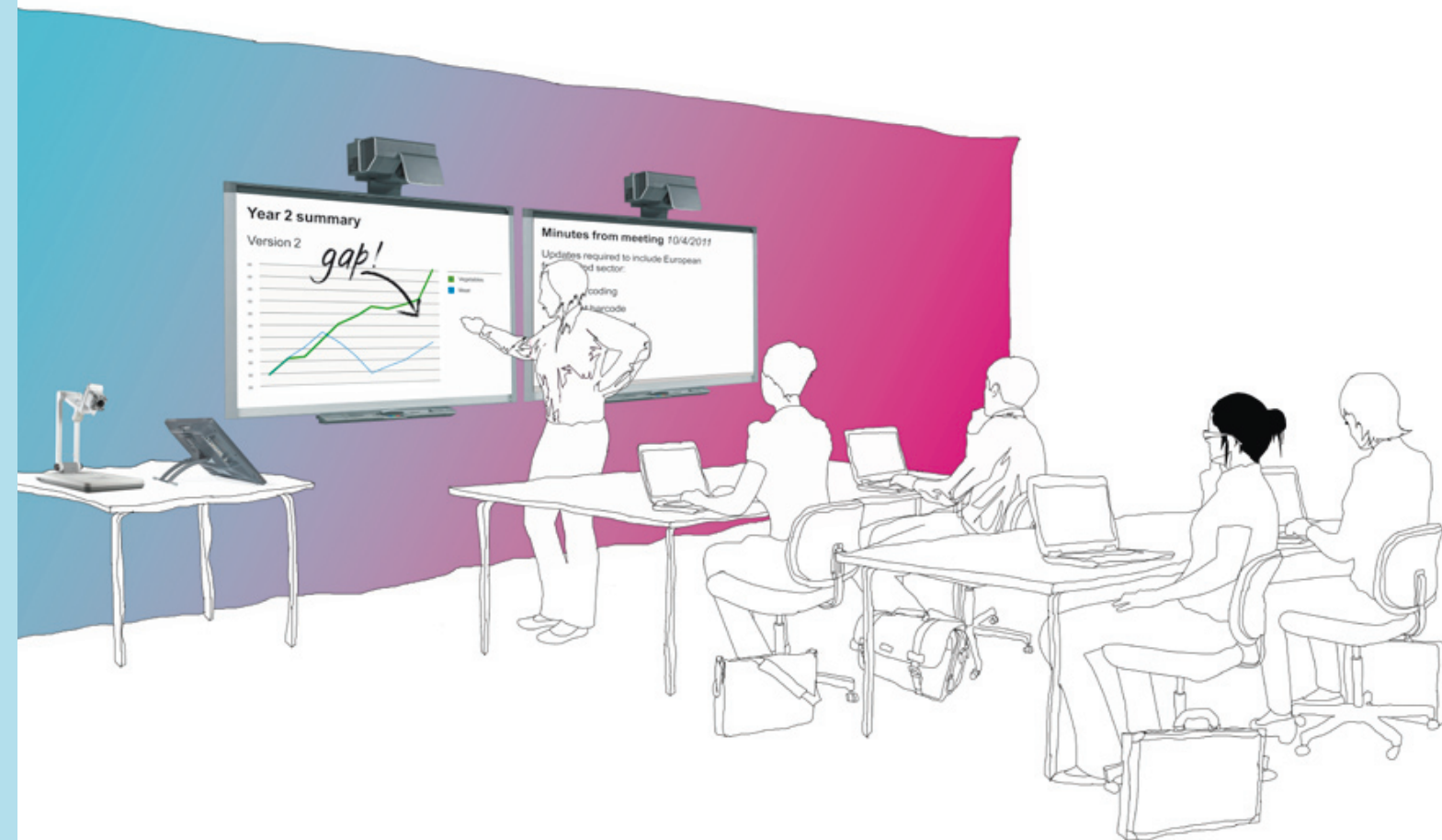
INSTRUCTOR-LED TRAINING ON DEMAND

With Productive Training solutions the instructor uses SMART Board interactive whiteboards and visualisers with collaboration software to deliver high impact training – to office and home-based workers.

Feedback response systems mean the instructor can make training a two-way experience – getting feedback, questions and input from all trainees, wherever they are, instantly.

Training room management software helps the instructor see the trainees' screens as they work to view progress.

To find out more visit
www.smartwaystowork.co.uk



OUR BUSINESS PRODUCTIVITY SOLUTIONS

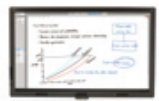
SMART BOARD INTERACTIVE WHITEBOARDS



With a SMART Board interactive whiteboard your people can share material, analyse data, brainstorm, solve problems, record ideas and decisions, save notes and distribute meeting results more efficiently than ever before, regardless of location.

For training, SMART Board interactive whiteboards offer hands-on learning allowing multiple users to interact with documents, applications and the internet at the same time. Trainers and delegates can write in digital ink and incorporate their work into source documents with a few clicks, and content can be saved easily in digital format for your delegates' reference and for trainers to re-use.

SMART BOARD INTERACTIVE DISPLAYS



SMART Board interactive displays instantly increase the amount of meeting and collaboration space. Staff can hold impromptu discussions and brainstorm ideas, annotate over documents, make notes digitally and email them to their desk before they get there themselves.

They are also perfect for boardrooms, telepresence rooms, key meeting spaces and used alongside your video conferencing system. SMART Board interactive displays provide all the functionality of an interactive whiteboard; finger and pen navigation, digital ink and the ability to save work – all combined with the brilliant visuals of HD flat panel displays.

TEAMMATE MOBILE STANDS



SMART Board interactive whiteboards and interactive displays can be mounted on mobile stands that can be moved quickly to new locations for breakout sessions and collaborative working and to allow flexibility in your training environment. Ideal for spaces where glass walls prevent the use of fixed installations.

SMART PODIUM INTERACTIVE PEN DISPLAYS



SMART Podium interactive pen displays, ideally situated on the desktop, allow users to control applications and annotate with the same functionality as an interactive whiteboard. Bringing the meeting room experience to the remote worker and allowing two-way

collaboration – wherever they are located. They are also perfect remote learning tools, offering the features of an interactive whiteboard to trainees in multiple locations.

PROJECTORS



Positioned above the interactive whiteboard, our projectors ensure bright, crisp images. Our ranges from SMART, BenQ, Epson, Hitachi and NEC virtually eliminate shadows, glare and distracting projector light, so teams can focus on the meeting or training session - not the technology.

DISPLAYS (INDOOR AND OUTDOOR)



Steljes works with leading manufacturers BenQ, NEC and ProofVision, to provide LED, LCD, plasma and interactive touch panels and weatherproof outdoor displays to help make your workspaces more productive.

VISUALISERS



If you're often using complex paper-based documents or have objects or products that you need to share, a visualiser is a must. It enables the digitised sharing and saving of documents and real-world objects. Use with an interactive whiteboard or display and the material can be annotated and comments marked in digital ink for future reference. As a training aid, visualisers enrich learning and aid understanding. We recommend visualisers from AVer and Elmo as part of our Business Productivity solutions.

VIDEO WALLS



Large format display walls allow open spaces or specialised room environments to become effective as communication tools. They can also be used collaboratively with larger groups and for delivering presentations with impact to both staff and customers. We offer ranges from Eyevis, RGB Spectrum, SMART and NEC.

DIGITAL SIGNAGE



Give your communications to employees, customers, suppliers and partners high impact with our digital signage solutions from AMX, MediaTile, SubDC and

VisioSign. The portfolio includes solutions to facilitate the sharing of information within organisations, solutions incorporating advanced social media integration for the entertainment sector, secure solutions that can be hosted on a customer network, and highly mobile 'off network' solutions.

ROOM CONTROL



AMX's products span control and automation, system-wide switching, audio / video signal distribution and technology management. Use an Enova all-in-one presentation switcher to manage all information sources and send the relevant information to the appropriate displays, speakers and laptops – whether they're across the table or on the other side of the globe.

With Modero touch panels, environmental sensors and controls, the meeting room lighting, screens, blinds and other environmental fixtures can all be easily controlled by the touch of a button. You can even customise with pre-set room configurations for specific requirements such as presentation mode which automatically closes the blinds and dims the lighting.

Organisations can significantly reduce their support costs, optimise energy usage and extend the useful life of devices with AMX's Resource Management Suite, allowing support staff to centrally manage and monitor equipment, and to eliminate energy wastage by powering equipment down when not in use.

HydraPort® from AMX is a modular, retractable cable connection system built to accommodate the diverse connection needs of conference and meeting room visitors. It features a retractable base station that rises to expose device connections and recedes back down and conceals the typical cable mess that can distract from the business at hand.

MEETING ROOM MANAGEMENT



A room booking system, like Evoko, displays the booking status clearly outside a meeting room on touch-sensitive screens. Meetings can be booked through Microsoft® Outlook®, via the touch panel or remotely online. Rooms can be cancelled and rebooked on the fly to improve productivity and meeting room utilisation.

Resource Management Suite from AMX allows you to schedule room facilities from any touch panel or PC and ensure that meeting room technology is set up and ready when a meeting starts. Scheduled appointments are displayed on a touch screen in the meeting room and adjacent to room entrances to inform your staff.

With SMART Meeting Pro software on your SMART Board you can access meeting resources and attendee details, monitor meeting time, extend room bookings and quickly start and end meetings through integration with Microsoft® Exchange.

INTERACTIVE TOUCH TABLES



Interactive touch tables from SMART can be used in open meeting areas to digitally display products, services and messages.

Designed specifically to enhance teamwork, they are perfect for displaying and interacting with digital content allowing small teams to collaborate around content and projects interactively without the need to be in a formal meeting room.

AUDIO SYSTEMS



An audio system from SMART, Nuvo or CIE, with speakers and microphones, within a collaborative workspace enhances the overall

message delivery by reinforcing the visual message. In a board room, meeting room, conference room, training room or relaxation area, a suitable audio arrangement will complement the visual devices to create the best possible user experience – ensuring effective delivery of your message.

FLEXIBLE POWER DISTRIBUTION



Innovative power distribution from Mainline means you can change the layout and use of a room or space without being tied to the

nearest power socket. Installing a track-based Mainline system provides access to power anywhere in the room or space giving total flexibility to the configuration, function and layout.

PORTABLE PROJECTION



Whether travelling on business or simply moving between meeting rooms, we can offer ultra-mobile

projectors from Epson and NEC that are compact and lightweight. Combine with a portable pull up Draper RoadWarrior projection screen and you have the ideal choice for effective, stress-free presenting on the move.

VOTING SYSTEMS



TurningPoint® is an engaging, easy to use audience response system designed to bring multiple-choice interactivity to any meeting, presentation,

training, conference or event. Compatible with Microsoft PowerPoint it works over any software on Windows or Mac. TurningPoint is simple to use and fully portable with wireless connections.

COLLABORATION SOFTWARE:

SMART MEETING PRO SOFTWARE



SMART Meeting Pro software offers virtually unlimited digital whiteboard space, the ability to write notes over any application, flexible options

for saving your work and integration with Microsoft® Exchange. Make it easy for your staff to share content and capture ideas in powerful, engaging ways.

SMART BRIDGIT® CONFERENCING SOFTWARE



Bridgit® conferencing software, SMART's remote collaboration application, makes dispersed collaboration more engaging and visual.

The software enables anyone to contribute to the meeting or training by sharing their desktop to display their own notes or presentations. Multiple local and remote participants can simultaneously work on the same content and write directly into each other's documents in digital ink using either another interactive whiteboard or display, a SMART Podium interactive pen display or a PC, Mac, laptop or iPad. Participants can also use instant text messaging or the audio facility to ask questions or carry out additional discussions.

SMART MEETING PRO CONNECTOR FOR MICROSOFT® LYNC™



The connector for Microsoft Lync combines the Microsoft Lync unified communications platform with SMART's interactive displays and

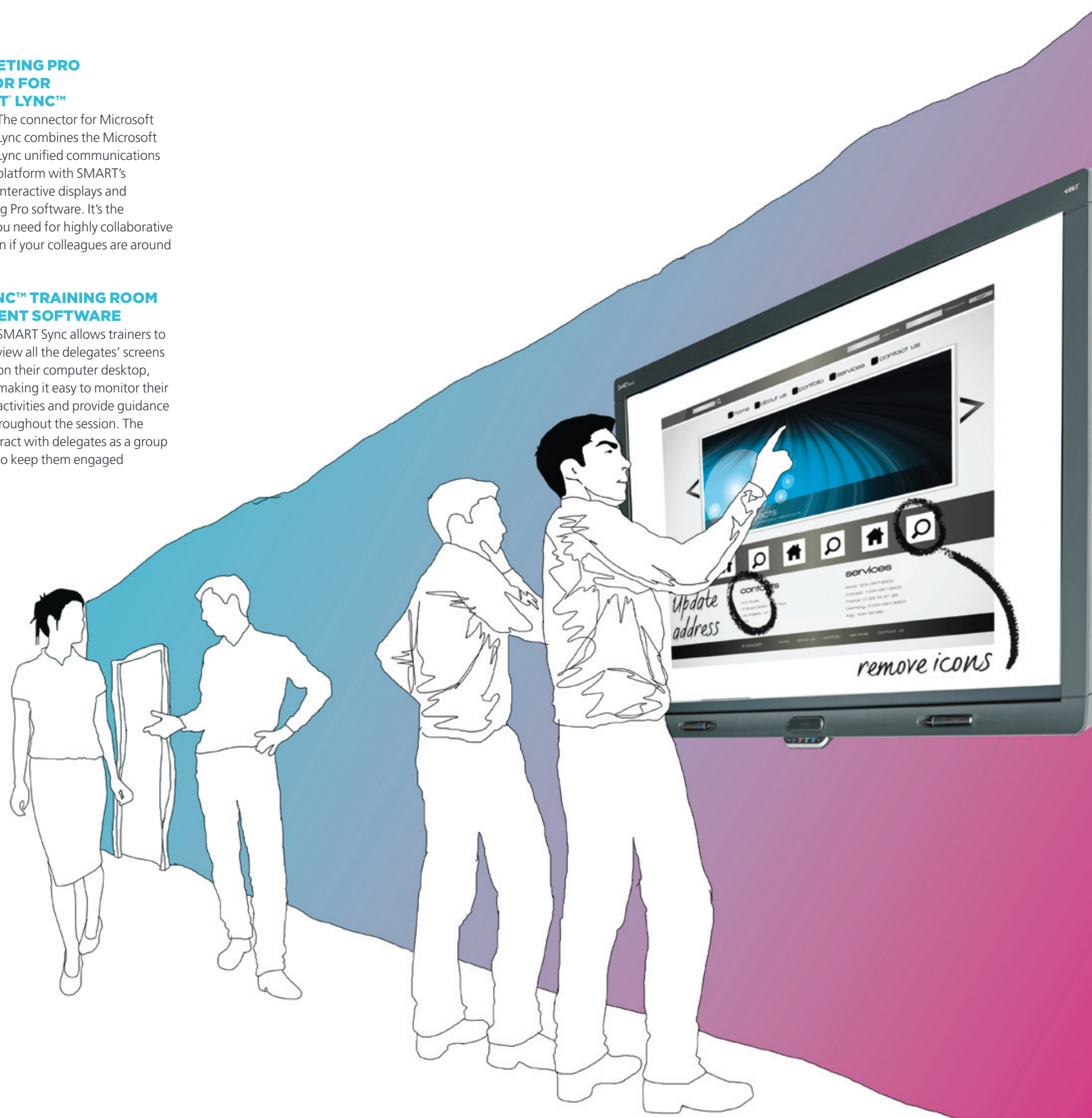
SMART Meeting Pro software. It's the combination you need for highly collaborative meetings – even if your colleagues are around the world.

SMART SYNC™ TRAINING ROOM MANAGEMENT SOFTWARE



SMART Sync allows trainers to view all the delegates' screens on their computer desktop, making it easy to monitor their activities and provide guidance

and support throughout the session. The trainer can interact with delegates as a group or individually to keep them engaged and focused.





ALL ROUND SERVICE

THE COMPLETE PACKAGE

You need more than simply new technology to change the way that your business operates. At Steljes we provide not just the technology but a complete support package from advice and guidance, through to education, training, on-going support and even financing options.

CONSULTANCY

Our consultancy service lets us help you choose the right technology to deliver the productivity gains that are most important to you. We can review how you work today, develop the business case for change and identify the solution for your needs. We can then manage a proof of concept service for you to ensure the technology is fit for purpose.

TRAINING

Training can be the key to integrating new technologies into your business. All training is tailored to your business and your priorities, and can cover your technical teams and training your trainers as well as giving your end users the support they need. Steljes is the only SMART accredited training centre in the UK and Ireland.

TECHNICAL SUPPORT AND WARRANTIES

We provide enhanced warranties as well as standard manufacturer warranties - plus on-site support, with a next day response time. Steljes is the only SMART Authorised Service Organisation in the UK and Ireland; our highly skilled technicians really do offer the best support for your needs.

FINANCE OPTIONS

Paying for new equipment up-front may not be the best option for every business. Through our flexible finance options, we offer a range of tax-efficient leasing options, hire purchase and 0% finance. Working with Syscap, the UK's leading independent business IT finance provider, Steljes can give you tax-efficiency, cash flow flexibility and keep your capital free for reinvestment.

RENTAL

Whether you want to stage an unforgettable workshop, to use digital signage for a product launch, or to support a proof of concept, we offer a range of exciting Business Productivity technology for short-term rental.

PROOF OF CONCEPT

Steljes is committed to providing a first class technology evaluation and user adoption service to its clients. Our proof of concept service has helped many business customers make informed purchasing decisions and manage the change process within their organisation.

SMART RESELLER ACCREDITATION PROGRAMME

The SMART Reseller Accreditation Programme ensures that customers receive specialised support from accredited resellers who have an in-depth understanding of SMART's business solutions to recommend the right products for their individual needs.

Through accreditation, resellers can provide the best customer user experience and deliver a full range of services including installation, training and customer support. As SMART continues to develop new products for business customers, the SMART Reseller Accreditation Programme ensures that resellers maintain a high level of technical proficiency and product knowledge to continually enhance customer satisfaction.



TRAVEL TIME AND COSTS HAVE BEEN REDUCED AS WE CAN NOW SHARE DATA REMOTELY. WE ESTIMATE THAT THE SMART BOARDS DELIVER A SAVING OF TENS OF THOUSANDS OF DOLLARS IN DIRECT COSTS. ”

Murtaza Amin, Production Technology Team Leader
Tullow Oil

WHY STELJES?

For over 25 years Steljes has been using innovative technology to deliver lasting productivity gains. As an innovative technology distributor, we source products from around the world, working with manufacturers to customise and bring their solutions to the UK and Ireland market.

From launching the first LCD projector back in 1993, to being the first distributor of SMART Technologies, TurningPoint and AVer, Steljes continues to offer solutions that enable people to interact and communicate more effectively while working and learning.

A PARTNERSHIP APPROACH

Steljes delivers its solutions through a network of partners across the UK and Ireland. We work closely with our partners, giving them and their customers advice and guidance to help them deliver maximum benefits to end users.

SOLUTIONS EVALUATION

Our own product management team focuses on assessing solutions from manufacturers across the world. Their work means we can be the first to offer new solutions – and be certain they will deliver the performance and benefits that you need.

BUSINESS PRODUCTIVITY IN ACTION

For real-life demonstrations of Business Productivity technologies, visit our YouTube channel at www.youtube.com/steljeslimited4biz.

To keep up to date with our Productive Technology news join our blog at blog.steljes.com or follow us on [Twitter@SteljesBusiness](https://twitter.com/SteljesBusiness).

ABOUT SMART

WHAT WE DO

Smart Presentations Limited is an innovative technology systems integrator. We help organisations expand the potential of what

groups of people working together can achieve. Our interactive technology solutions deliver tools and working processes that drive

business productivity and bring greater success.

Our mission is to be the preferred choice for organisations by virtue of our reputation and the quality of our services: 'Right First Time'.

Our reputation for delivering what we say we will on the day of completion is the foundation of our long-term success. This

positive experience has made us our clients' preferred choice – and brings us lots of referred business. 'Right First Time' means all client projects are delivered:

- Fully operational
- On time
- Snag free
- All project documentation on completion

OUR APPROACH

Our consultative approach allows every client to benefit from a comprehensive 'onestopshop' service for AV systems integration:

- Consultancy
- Project Management
- Installation
- Training
- Maintenance
- Asset Value Plan (lease finance)
- Rental

SAY HELLO....

Let us help you drive productivity with innovative technology for your business that will make your presentations and meetings go further.

01296 642000

info@presentations.co.uk

www.presentations.co.uk

Contact us today – we look forward to discussing your needs and being of help

BETTER BUSINESS MEETINGS WORKSHOP

Tired of unproductive meetings?

How often do you attend a business meeting and realise sometime down the line that nothing ever came of it?

Attending a FREE Better Business Meetings Workshop will focus on the challenges faced in meetings today, the equipment used and how working in a smarter way, with the right tools, will help you achieve the right results.

Contact us today to discuss the meeting venue & dates 01296 642000



FIND OUT MORE

Contact Smart
today on 01296 642000
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